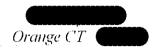
## Janice Oterczala



DiGiorgi Roofing and Siding, Inc 682 S. Main Street Seymour CT 06483

Dear Sirs;

I would like to take this opportunity to tell you how pleased I am with my new roof and the service I have received from your company.

First, I was very impressed with the salesman and his overall knowledge of the roofing business. He was very attentive and answered all my questions and concerns. He also spent time walking around our property pointing out various issues that needed to be addressed with the roof.

The crew was professional, courteous and very neat. Every evening before they left, all materials were picked up and the yard and driveway left neat and clean.

Perhaps what impressed me the most was the way Digiorgi Roofing responded to an issue/concern I had with a particular small roof on my house. The small roof was to be stripped to the wood, ice and water barrier applied and then shingled. I noticed on the second day of work, (when this roof was almost finished) that new shingles were applied over old shingles instead over the water and ice barrier. I left a message on the answering machine since it was past 6:00pm requesting a return phone call. A supervisor promptly called at 7:am the next morning to discuss my concerns. To my surprise, this same gentleman was at my door at 8:00 am, supplied with extra shingles, water and ice barrier and instructions to the crew to redo the roof. All this occurred before I could even argue my point! I was so impressed with the courteous and professional way this was handled. To me, this was a sign of a true professional organization.

Later that morning, I received a phone call from my salesman apologizing for the confusion and to make sure I was happy with the resolution of my concerns.

It nice to find a company that truly does quality work and is concerned with

July 10, 2003

DiGiorgi Roofing & Siding 682 S. Main Street Seymour, CT. 06483

To Whom It May Concern,

We would like to take this opportunity to let you know how pleased we were with the work done by your company at our residence. A new roof was installed at our home on July 1. We were most impressed with not only the crew's professional workmanship, but also their respectful and considerate manner. Even our neighbors commented on how quietly the men worked and how meticulously they cleaned up debris when the work was completed. Jack and his crew did outstanding work. The DiGiorgi Company is most fortunate to have these men in their employ. It is with great confidence that we would highly recommend the DiGiorgi Company to our family and friends.

Sincerely,

Robert and Donna Coulombe

Milford, CT.

SEAN 1

100 Com Karm

David DiGiorgi
DiGiorgi Roofing and Siding
682 South Main Street
Seymour, CT 06483

#### Dear David:

I just wanted to take a minute to tell you how great our roof looks. Our neighbors all stop by to say how wonderful it looks. The crew that worked on the roof did an outstanding job. They did not rip off the old roof and then leave a piece of plastic over the top like many companies do but instead ripped off only the amount that they could cover back up before it rained.

Also, we wanted to say how great Sean O'Connor is. The reason we initially went with DiGiorgi for the job was due to Sean. He came out and took in depth look at our problem and always followed up with us no matter how insignificant our questions were. Thanks to everybody at DiGiorgi!

Very truly yours,

Karen & Archie McCullough

June 30, 2005 682 Main St. Seymour, Ct. 06483



#### Company Owner/General Manager,

Recently my husband and I hired your company to replace a new roof on our home. We secured three other estimates before we decided to choose. The salesman, Ted, was very courteous and professional. He was ready to answer all our questions and we were pleased with his knowledge and backround. One other main reason for using your company was the fact that you offer the "Leaf Guard" gutter system which we also purchased.

The first working crew completed the roofing job in only two days under extreme heat and humid conditions. We commend their efforts and willingness to comply with our needs. Unfortunately, they were not experts in flat roof repair and a second team had to complete this task. They too were remarkable, working the weekend of another heat wave. They professionally and expertly handled the task at hand without complaint even though the situation proved more than originally planned. Please personally thank them for us as a job well done.

Being that we had a problem, Production Manager Ron assisted us in making sure our needs were met and we understood every step of the procedure. He went beyond the average manager's duties and also needs to be commended for his professionalism.

Last but not least, we wish to thank Irene for keeping us aware of any changes in scheduling and relaying messages in a timely fashion. Without her help, we would have been left without constant contact with the work crew. Her understanding and courteous demeanor are an asset to your company.

Even though we had an unexpected set back regarding the flat roof, we were generally very pleased with the company and can see why Digiorgi is well known and recognized in the area. Your reputation speaks for itself and we will be sure to pass the word to our friends and relatives when they are ready to replace or construct roofing and siding.

Thank you for your cooperation and you may show this letter and our home to future customers. Excellent job!!!!!!

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Sincerely, Klorialie B. andern

Glorialee and Francis Anderson

Ansonia, Ct.

**Re: Roofing Services February 18<sup>th</sup>, 2010** DiGiorgi Roofing & Siding, Inc. **33 Lancaster Drive** Beacon Falls, CT. **Dear Sir:** This is a well-deserved letter of satisfaction. I can't express enough how satisfied I am with the entire project. At one point, during the removal of the shingles, I never thought that the workers could have cleaned up as well as they did. The crews were very hard, meticulous workers. Your Field Representative, Joe Deptula is a real asset to your company. It was his professionalism and knowledge that convinced me to choose your company. Your company will be referred by me with great confidence. Thank you for a job of excellence.....

**Shirley Laliberte** 



Our Family Serving Your Family Since 1933

#### **Corporate Headquarters**

P.O. Box 126 · 33 Lancaster Drive ·Beacon Falls, CT. 06403 · Tel: 203-723-6880 · Fax: 203-723-7480 http://www.digiorgiinc.com

# Our Business Depends on You. If Our Performance Needs Improving, Please Tell Us! If Our Performance Exceeds Expectations, Please Tell Others!

### **Customer Satisfaction Survey**

Dear Lynn Szczepanik Date Feb. 18, 201				0			
Address_	Sales Consultant Don B.						
		Type o	of Job <u>New</u>	Roof			
After your job has been completed, please input is greatly appreciated. This form ca DiGiorgi Roofing & Siding, Inc., PO bot inspection. Thank you.	n be en x 126, B	nailed ba Beacon F	ick to mailt alls, CT. 0	to:ashahen	@digiorgii	nc.com , ma	ailed to
Place an "x" next to your selection Was your salesperson knowledgeable about our products?				Yes <u> X**</u>	:	No	
Was the product installed as you expected?				Yes_X		No	
Were the installers neat, polite and professional?				Yes <u> X**</u>	:	No	
Did they leave the area neat and clean?				Yes X		No	
Was the company personnel accessible and responsive to your questions and requests?						No	
Would you use our company again?				Yes <u> X**</u>	Yes_X**		
Considering all factors, on a scale of 1 to 10 ( 10 Place an "X" next to your selection. Thank you	•						
134:	5	6	7	8	9	_10 <u>X</u>	•

Comments - At this time, I would like to thank everyone involved in this roofing project.

Every single representative of your company has been absolutely unparalleled in moral integrity, skill and professional image. Don Boyce is so informative about roofing code requirements, the need to use certain types of roofing over flat roofs vs. pitched roofs, the need for the roof vent and flashing around the chimney, etc., that the man ought to be teaching. His demeanor didn't reflect "sales pressure" whatsoever. I felt like I was sitting through a college course instead of having to take on the defensive posture of a consumer in a "buyer beware" type of atmosphere that typifies auto dealers for instance. He made statements of fact for the consumer to evaluate with absolutely no pressure which serves to leave the consumer feeling like s/he has the time and intellectual means to make an informed decision about which company is going to best meet one's needs.

DiGiorgi was the first of 4 roofing companies to provide me with an estimate. While 3 out of 4 of the companies committed to do the roof for \$5,000, only DiGiorgi provided documentation that its warranties would follow to the next homeowner (I had the roof done in order to sell the house.) and only DiGiorgi openly expressed that not only were the materials warranted, but that its workmanship was warranted as well. I really felt as a home Seller, that this would be viewed most favorably by potential buyers and mortgage lenders.

I also felt that DiGiorgi's television commercials would bring name recognition to potential buyers and I was personally impressed by DiGiorgi's Better Business Bureau ratings and case comments – because in my residential area, the next homeowner is likely to be a very young family and people in their 20s and 30s routinely 'Google' companies reputations, so I felt DiGiorgi's business reputation would add to Buyer interest and security. DiGiorgi's professional reputation is clearly documented by an objective third party consumer oriented website and as such, this puts DiGiorgi being beyond competitor roofers. In other words, Northeast Roofers, Nanfito Roofers were recommended by word of mouth to me by local residents, but a potential buyer from anywhere in the State is just a mouse click away from determining the actual reputation of each company by checking the activities of objective 3<sup>rd</sup> parties, such as BBB.

In closing – and I really mean this – the constuction workers who worked on the roof were absolutely the nicest, warmest most efficient and professional construction workers I've seen work on a home and I want them to know how much I value their workmanship and friendly, socialable personalities.

I will absolutely recommend DiGiorgi.

Don't forget about the DiGiorgi Referral Program. For each job sold from your referral, please accept a gift fron	n DiGiorgi.
Referral #1 Name and phone number	
Referral #2 Name and phone number	

Please take a couple minutes and go to http://www.certainteed.com/roofsurvey to fill out a Certainteed Roofer's TrackRecord survey. Your assistance in this survey is deeply appreciated.

I have completed the Certainteed survey and gave DiGiorgi the highest ratings in all categories.