

July 8, 2014

Mr. David DiGiorgi  
President  
DiGiorgi Roofing + Siding

Dear Mr. DiGiorgi

I thought to take a moment to write and explain why I decided to give you my business.

A few months ago, I was watching the NBA play-offs (ESPN?) and saw your advertisement twice.

Then good thing #1 happened. You seemed genuinely sincere in the belief that you were selling the best products available in your industry. I also detected honesty and integrity in your belief that the cornerstone of your business was the core values and work ethic you inherited from those before you.

Then good thing #2 happened. I visited your showroom on the Silver Deane Hwy and encountered Megan. She was polite and knowledgeable answering all the questions I asked, to my satisfaction. She then set-up an appointment with Al Vestro. Al was great. No pressure. He made the process clear. No questions on my part. Almost like magic, there was a deposit in his hand.

Over

Good thing #3 happened. The day of installation came. There was Keith and Dustin. These two guys got right to work with no delay or small chatter. They were about getting the job done. Within an hour and a half, 9 windows were removed and they were ready to install the machine.

Father on I met Mel who was a gentleman. Each and all of your employees that I encountered initially, had nothing but nice things to say about you and the company. It's reinforced in my mind that I had made the correct decision.

The next thing I must say is, whatever you do during your leaving process, you should protect it works. You have some of the nicest qualified people I have met in some time. At this point I will say that my wife and I are very satisfied with the job.

No doubt I will recommend your company whenever the opportunity presents itself. However, remember, "you can lead a horse to water but cannot make him drink."

Have a very successful year and many more to come.

Sincerely,

Paul & Cindy Tombaris  
29 Sp... .. P.O. Box #3 at